

AMCP NEWS AND VIEWS



NOVEMBER 2017

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AMCP is committed to helping managed care pharmacy practitioners improve patient outcomes and control rising health care costs through knowledge, collaboration and advocacy.

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LOOKING AHEAD

Advancing Personalized Therapy and Medication Management for Patients with Severe Asthma

Nov. 7, 2-3pm EST
AMCP Members and Non-Members – Free

2nd Annual Payer and Provider Workshops in HCV and HIV: Tackling Patient Selection, Access and Adherence Issues

November: Indianapolis and Seattle
[Click here](#) for more information and to register.

Navigating the New Territory of Biosimilars: Case Studies in Inflammatory Diseases

Dec. 12, 2-3pm EST
AMCP Members and Non-Members – Free



* APRIL 23-26
* BOSTON CONVENTION AND EXHIBITION CENTER



Academy Wraps Up Successful AMCP



Nexus 2017 in Dallas, Drawing Record 2,515 Attendees

AMCP Nexus 2017 is now but a memory. More than 2,500 managed care pharmacy professionals – a record for the fall conference – gathered in the heart of Texas last month for dozens of educational sessions and programs on how to boost outcomes and control costs for the roughly 270 million Americans covered by a managed pharmacy benefit.

The conference took place Oct. 16-19 at the Gaylord Texan Hotel & Convention Center near Dallas. The theme this year: "changing the way we pay for health care."

"Stakeholders from across the health care system are looking for new ways to improve the value and outcomes of care while bending the cost curve," said AMCP CEO Susan A. Cantrell, RPh, CAE. "This conference draws national thought leaders who are providing actionable insights into these and other issues that will improve our health care system now and in the future."

AMCP Nexus 2017 featured more than 30 educational sessions in five tracks: (1) Changing the Way We Pay for Health Care; (2) Drugs, Diseases and the Managed Care Impact; (3) Legislative and Regulatory Trends: From Rhetoric to Practice; (4) Managed Care Research in Action; and (5) Specialty Pharmacy Management: Keeping Up with Runaway Innovation. [Read More](#)



Nexus 2017 Panel Examines Gene Therapy Reimbursement Challenges



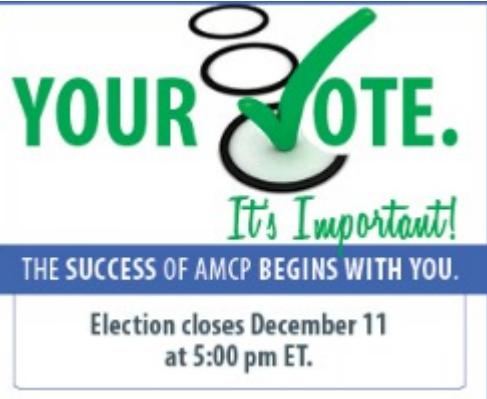
Four leading national health care experts said they are generally optimistic the country can successfully address one of the fiercest challenges facing the health care system: paying for often spectacular, but high-cost gene and other curative therapies. *America's Pipeline Conundrum: Paying for Cures* panel discussion took place during the General Session

"AMCP is proud to be at the forefront of innovative efforts to reexamine how we pay for health care," said AMCP CEO Susan Cantrell. "Managed care pharmacy professionals will be at the frontlines of finding sustainable ways to pay for curative therapies."

Panelist Steve Miller, MD, Senior Vice President & Chief Medical Officer at Express Scripts, cited historical precedent as a guide. "I'm a kidney transplant doctor. We had these same discussions about transplants 30 years ago. Transplant was really expensive...And we figured out how to do it." [Read more.](#)



Images (from top/l-r) Kenote panel; AMCP Foundation internship sponsors Linh Terriet/Pfizer, Justin Yu/Allergan, Jan Hansen/Genentech; Nexus platinum sponsors Randy Gustafson/Takeda, Jeff Henderson/Intarcia and Judy Stein/Amgen; AMCP President Diana Brixner; AMCP CEO Susan A. Cantrell



AMCP Holds Elections for 2018-19 President-Elect, Board of Directors



The Academy is holding elections for President-elect and three Directors on the Board of Directors. Eligible voters should have received a ballot via email. The online election closes at **5pm, Dec. 11**.

Candidates for President-Elect are James Kenney and Dan Malone. Candidates for three Director positions are Deb (Sternaman) Curry, Pat Gleason, Deb Minich, Ken Schaecher, Craig Stern and Penny Surratt.

Members can learn about the candidates through their biographic and platform statements and answers to this year's ballot question by reviewing the Election Brochure at www.amcp.org/election. Ballots were emailed on Oct. 25 to individual AMCP members who are pharmacists, physician and nurses in good standing as of Sept. 15 to the email address in AMCP's membership file.

Make your voice heard and vote!



Symposium Examines Value-Based Care From Many Perspectives

The perception of what is “valuable” in any particular therapy can vary widely between providers, patients and payers. That was a key conclusion reached by panelists at the AMCP Foundation’s 7th Annual Research Symposium.

More than 170 health care thought leaders from across the country gathered for the half-day event on “Value-Based Health Care: Identifying Benefits for Patients, Providers and Payers.” The diverse experts shared their views on identifying and utilizing value to improve care.

“Those of us involved in value formulations need to recognize that our perspective is not the only perspective, that decisions are made by a variety of stakeholders and gatekeepers, and they all have their own inherent value equations,” said symposium moderator Clifford Goodman, PhD, Senior Vice President and Director, Center for Comparative Effectiveness Research at The Lewin Group. “If I’m ignoring those perspectives, then my value calculus is going to be suboptimal.” [Read more.](#)



Images (from top/l-r): Panelists gather for closing comments; scenes from symposium; Alan Balch, PhD, CEO of the Patient Advocate Foundation, delivers keynote address; speakers gather before symposium; Paula J. Eichenbrenner, CAE, Executive Director, AMCP Foundation, Erin Ferries, recipient of new award presented jointly

by Foundation and Journal for Managed Care & Specialty Pharmacy (JMCP) for best research poster in category of value-based care, Laura E. Happe, PharmD, MPH, Editor-in-Chief, JMCP.



CEO Cantrell Tells General Session Attendees: *Value is AMCP's Mantra*

My grandfather had an old Texas saying: "*all hat and no cattle.*" I can assure you that AMCP is not simply wearing a hat on the cost question! We are deeply engaged in the grasses — where the cattle are — looking for solutions, testing new ideas, bringing stakeholders to the table. We won't rest until we can ensure all Americans:

- Have access to affordable medicines.
- Have improved health outcomes.
- And that we've fulfilled our mission of "improving health care for all!"

[Read more](#)



Foundation Sock Drive Collects Hundreds for Needy Families

During AMCP Nexus 2017, AMCP and the Foundation donated 556 pairs of socks and bags to VolunteerNow. Socks and bags were distributed to individuals and families affected by Hurricane Harvey and other recent natural disasters. The AMCP Foundation would like to thank all attendees and members for their support of a great cause. AMCP members Erin Solano (pictured) of Huron Consulting Group, and Tim Sawyers of MediImpact Healthcare Systems went above and beyond the call of duty, organizing sock drives at their respective organizations. Their efforts brought in more than 200 pairs of new socks to Dallas! Thank you Erin and Tim!



Stakeholder Forum Identifies Pathway to Use Patient Reported Outcomes in Value-Based Care



A recent AMCP forum of stakeholders representing payers, patients, government, and pharmaceutical companies found broad consensus on two critical issues: the importance that patient reported outcomes (PRO) can and should play in defining value, improving patient care and implementing value-based payment model and the elements that need to be in place in the health care system to achieve that.

AMCP Partnership Forum “Patient Reported Outcomes: The Missing Link to Defining Value” took place Oct. 19 in Dallas.

AMCP CEO Susan Cantrell observed, “I could not be more pleased with the progress the participants made in identifying a ‘future state of patient reported outcomes’ – namely, the policies, practices and infrastructure that must be in place for PRO to fulfill its potential in improving patient care and outcomes and implementing value-base care models.” [Read more](#)



Maryland's Student Chapter Named 2017's Best!

The UMd's student chapter is this year's winner of the AMCP Chapter of the Year award. The Academy's nearly 80 student chapters provide opportunities for professional growth and promote the teaching of managed care pharmacy at their schools. This award is given to the chapter that has provided exemplary programming over the past year. The other finalists were second place, University of Minnesota, and third place, University of North Carolina

Yogitha Pazhani, PharmD Candidate 2019 at UMd, said, “Placing 1st as Chapter of the Year at AMCP Nexus was an amazing experience for the entire chapter! Each executive board has steadily built upon the work of the previous executive board to create sustainable educational and professional development programming for students at the University of Maryland. Being able to share the experience with Maryland alumni and current students was an even more rewarding experience.”



Chapter Spotlight: University of Pittsburgh

Pitt's AMCP Student Chapter has been the only student chapter participating in the AMCP Northeast Webinar Series. This webinar series allows professionals to stay up to date on trends in managed care and the pharmaceutical industry. Recently, the series gave a presentation on their chapter's events over the past year and future plans. On top of that, at the end of each webinar their chapter recommends future topics. Attendees include health plans, PBMs, and manufacturers. Topics covered in the past include Perspectives in Pain Management, Emerging Biosimilar trends and Insight, Specialty Pharmacy Drug Trends and Oncology Drug Trends. The chapter plans to continue participating quarterly and collaborating with their neighboring Duquesne's student chapter in these webinars. To listen to these webinars, visit www.amcp.org/Northeast/.



AMCP's 20th Annual Managed Care Pharmacy Residency & Fellowship Showcase Draws Large Crowd

More than 240 student pharmacists met with representatives from nearly 60 organizations at Nexus's Residency & Fellowship Showcase. This event provides student pharmacists with the opportunity to learn

first hand how a particular residency or fellowship program would meet their needs, while networking with colleagues and sharing ideas on future career plans.

Webinar: Midyear Survival Guide - Thursday, Nov. 16, 5-6pm Eastern

Are you considering pursuing a fellowship or residency at Midyear? Come learn some Midyear survival tips from recent attendees who successfully earned top fellowships and residencies. Speakers:

- **Joseph Dang**, PharmD, Managed Care Medical Communications/Managed Care Liaison, Genentech
- **Joseph Galanto**, PharmD, PGY1 Managed Care Resident, Blue Cross Blue Shield of Michigan
- **Lauren Lyles**, PharmD, Manager of Pharmacy Affairs and New Practitioner Programs, AMCP

To register please visit [here](#).



AMCP eDossier Feedback: Payers, Manufacturers Offer Insights into Pipeline Drug Challenges

The need for pre-approval information is apparent, as indicated with recent proposed legislation and a FDA draft guidance proposal. However, earlier review necessitates an increased need for the exchange of information between manufacturers and payers reviewing the products. At the recent AMCP Nexus meeting in Dallas, Texas (Oct. 16-19, 2017) Dymaxium, AMCP and the AMCP eDossier System sponsored various surveys and focus groups on the topic of financial planning challenges for pipeline products. The surveys and focus groups provided an opportunity for both payers and life sciences manufacturers to provide insights, perspectives and feedback on the subject. Click for a [summary of the findings](#).

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