



OVERVIEW of PHARMACY and MEDICAL DATA INTEGRATION and MARKET PLACE DRIVERS

AMCP PARTNERSHIP FORUM
4-25-18

NATIONAL HEALTH CARE SPENDING **20%** IN NEXT 8 YEARS

TOTAL COST OF CARE IS EQUAL TO PRICE X UTILIZATION

THE PAYERS HAVE ALL THE DATA

PICK THE RIGHT MEASURES

DATA IS THE NEW OIL

DIFFERENT FORMATS
PAPER
IMAGE

DATA GOVERNANCE

DATA LITERACY

DEFINITIONS ARE SUBJECTIVE MUST AGREE ON

LEADERSHIP HAS TO SET THE TONE

CULTURE

PRE-FORUM SURVEY RESULTS

- 67 RESPONDENTS
- ONLINE
- REPRESENTING OVER 170 MILLION COVERED LIVES

- EXPERIENCE
- PERCEPTION
- CHALLENGES

THE ORGANIZATION HAS TO BE COMMITTED

WE ONLY EXIST BECAUSE OF PATIENTS

WHAT ELSE SHOULD WE BE INTEGRATING?

MOVEMENT TOWARDS VOLUME TO VALUE

RESOURCES FOLLOW DOLLARS

SOCIAL DETERMINANTS OF HEALTH

TEACH PHARMACISTS ANALYTICS

TEMPLATES FOR CLINICIANS AND PROGRAMMERS

FOUNDATIONS to INTEGRATION and REAL WORLD APPROACHES to PHARMACY and MEDICAL DATA INTEGRATION

WHAT DOES SUCCESS LOOK LIKE?

REPRESENTATIVE DATA SET
WHICH MEASURES ARE YOU TRYING TO MOVE?



YOU CAN'T BOIL THE OCEAN

MULTIPLE DECISION POINTS ALONG THE PATHWAY

PERSPECTIVE OF THE CLINIC

ELECTRONIC HEALTH RECORD IS THE CENTRAL NERVOUS SYSTEM

PATIENT JOURNEY

I THINK YOU CAN HAVE IT ALL, YOU JUST HAVE TO ASK

MEASUREMENT of HEALTH and OUTCOMES

DAVINCI

- PAYERS
- PROVIDERS
- TECH COMPANIES

VALUE BASED CARE

SERIES of EVENTS



MUST HAVE THE FUNDING FOR THE DATA INVESTMENT

COST OF ACCESS TO DATA YOU DON'T OWN

STANDARDS MAKE A DIFFERENCE

DATA RIGHTS

WHO OWNS IT?

ACCURACY

REAL-TIME DATA ANY WHERE

BUSINESS CASE

ROLE of FEDERAL GOVERNMENT

